

ORDER



Orders
Order / Rev: 169485
Alt Order #:
Product Desc: Martin Heinrich 10/26-11/6 Additional Or
Estimate: 12905
Flight Dates: 10/29/12 - 11/06/12
Original Date / Rev: 10/24/12 / 10/24/12
Order Type: GENERAL

KOB

Primary AE: Olivia Lawrence
Sales Office: KOB
Sales Region: Local

Agency
Name: Media Strategies & Research
Buying Contact: Suzanne Lorimer
Billing Contact:
 1580 Lincoln St Ste 510
 Denver, CO 80203-1507

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Heinrich for Senate
Demographic: A35+
Product Codes: PL1
Priority: 99
Revenue Codes: AGY, POL, CAND

New Business Thru: 05/05/09
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/29/12	11/06/12	11	\$3,405.00	\$2,894.25

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
November 2012	11	\$3,405.00	\$2,894.25	0.00
Totals	11	\$3,405.00	\$2,894.25	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Olivia Lawrence			Start Of Order - End Of Order	100%

Order Share

	Share	Total
KOB	26%	\$3,405.00
Market	100%	\$13,096.15

Competitive Share

	Share	Total
CABLE	0%	\$0.00
KAPX	0%	\$0.00
KASA	9%	\$1,178.65
KASY	0%	\$0.00
KAZQ	0%	\$0.00
KBEI	0%	\$0.00
KBIM	0%	\$0.00
KCHF	0%	\$0.00
KENW	0%	\$0.00
KHFT	0%	\$0.00
KKTO	0%	\$0.00
KLUZ	0%	\$0.00
KNAT	0%	\$0.00
KNME	0%	\$0.00
KOAT	29%	\$3,797.88
KOBF	0%	\$0.00
KOBR	0%	\$0.00
KOCT	0%	\$0.00
KOFT	0%	\$0.00
KOVT	0%	\$0.00

KREZ	0%	\$0.00
KRPV	0%	\$0.00
KRQE	36%	\$4,714.62
KUPT	0%	\$0.00
KWBQ	0%	\$0.00
UNKWN	0%	\$0.00

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Order / Rev: 169485

Alt Order #:

Flight Dates: 10/29/12 - 11/06/12

Advertiser: Heinrich for Senate

Product Desc: Martin Heinrich 10/26-11/6 Additional Or **KOB**

Estimate: 12905

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	All	10/29/12	11/06/12	News 4 Today I 5a-530a News 4 Today I 5a-530a	CM	M-F 5a-530a MTWTF--	:30	1	\$175.003		0.00	NM	3	\$525.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	---T---		1		\$175.00			0.00			
Week: 11/05/12		11/05/12	11/11/12	MT-----		2		\$175.00			0.00			
N 2	All	11/05/12	11/06/12	News 4 Today I 530a-6a News 4 Today I 530a-6a	CM	M-F 530a-6a -T-----	:30	1	\$300.003		0.00	NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 11/05/12		11/05/12	11/11/12	-T-----		1		\$300.00			0.00			
N 3	All	10/29/12	11/04/12	News 4 Today II 6a-7a News 4 Today II 6a-7a	CM	M-F 6a-7a M-----	:30	1	\$425.003		0.00	NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	M-----		1		\$425.00			0.00			
N 4	All	11/05/12	11/06/12	News 4 @ Midday M-F News 4 @ Midday M-F	CM	M-F 12noon-1p M-----	:30	1	\$125.004		0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 11/05/12		11/05/12	11/11/12	M-----		1		\$125.00			0.00			
N 5	All	10/29/12	11/04/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p ----F--	:30	1	\$425.003		0.00	NM	1	\$425.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	----F--		1		\$425.00			0.00			
N 6	All	11/05/12	11/06/12	News 4 @ 630p M-F News 4 @ 630p M-F	CM	M-F 630p-7p M-----	:30	1	\$400.004		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 11/05/12		11/05/12	11/11/12	M-----		1		\$400.00			0.00			
N 7	All	10/29/12	11/04/12	Wednesday Prime B Wednesday Prime B	CM	W 8p-9p --W----	:30	1	\$550.006		0.00	NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	--W----		1		\$550.00			0.00			
N 8	All	10/29/12	11/04/12	Friday Prime B Friday Prime B	CM	F 8p-9p ----F--	:30	1	\$600.004		0.00	NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 10/29/12		10/29/12	11/04/12	----F--		1		\$600.00			0.00			
N 9	All	11/05/12	11/06/12	Access Hollywood Late PM Access Hollywood Late PM	CM	M-Th 1135p-1207aM-----	:30	1	\$55.006		0.00	NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 11/05/12		11/05/12	11/11/12	M-----		1		\$55.00			0.00			

*Tax 1 Note: ABQ 7%.

Totals 11 \$3,405.00